

Raleigh-Durham Airport Authority Business Opportunity Expo

April 1, 2015



Information Services Division



Large Project/ Procurement

What:	Audio/Video Purchase & Equipment Installation (RDUC)
When:	3 rd Quarter 2015
Estimated Value:	\$100,000 - \$200,000

Large Project/ Procurement

What: Audio/Video Purchase & Equipment Installation (ACC)

When: 3rd Quarter 2015

Estimated Value: \$100,000 - \$150,000



Large Project/ Procurement

What: Enterprise Resource
Planning & Integration
Consultant

When: 2nd Quarter 2015

Estimated Value: > \$100,000

- **Other pertinent info:** It's anticipated that the projects listed above will NOT require secure access

Other Notes

- **Projects > \$50,000** will likely be posted

- △ Monitor <http://www.rdu.com/>

- **Projects < \$50,000** will likely NOT be posted online.

- △ Contact: Paul Hetzel paul.hetzel@rd�.com

- △ Indicate the project you're interested in

- △ No phone calls please

Smaller or continuous purchases

- Computers Accessories (mice, keyboards, speakers, etc.)
- Small desktop UPSs
- Computers power strips
- Video adapters & cables



Smaller or Continuous Purchases

- Zero-clients
- Rechargeable specialized batteries (laptop, headset, misc.)
- Computers monitors
- Small Networked Laser Printers
- Projector Lamps

Smaller or Continuous Purchases

- Lenel Security Parts
- HID Card Readers
- Contact: Paul Hetzel, paul.hetzel@rdu.com
 - △ Indicate the specific goods / products / equipment you're interested in providing.

Other Things to Consider

Do's and Don'ts:

- △ We **DO** purchase off of NC State Contract
- △ We **DO** like to receive inquiries via e-mail
- △ We **DON'T** like to receive phone calls
- △ Generally, we **DO** post service-related RFP's > \$50,000
- △ Generally, we **DO** post product-related RFP's > \$90,000

Other Things to Consider

- Please monitor <http://www.rdu.com/> for opportunities
- If interested in participating in the bidding process, please send an e-mail to paul.hetzel@rd�.com

Parking Department



Large Project/ Purchase

What: License Plate Inventory System

When: 2nd Quarter 2015

Estimated Value: \$75,000 - \$80,000

What: Intelligent Cash Recycler

When: 2nd Quarter 2015

Estimated Value: \$60,000 - \$80,000

Smaller or Continuous Purchases

- HID proximity cards
- Basic office supplies
- Uniform replacements
- Small signage replacement
- Traffic management/ Safety devices
- Contact Jeff Slayton, jeff.slayton@rdu.com