## RALEIGH-DURHAM AIRPORT AUTHORITY BUSINESS OPPORTUNITY WORKSHOP FOR CONSULTANTS AND CONTRACTORS May 8, 2019

## **General Information**

The Raleigh-Durham Airport Authority will be conducting a Business Opportunity Workshop on May 8, 2019, beginning at 8:30 a.m. (registration begins at 8:00 a.m.), at the Sheraton Imperial Hotel Raleigh-Durham International Airport at Research Triangle Park, 4700 Emperor Blvd., Durham, NC. The purpose of this workshop will be to educate and inform the consultant and contracting community (i.e., Architects, Engineers, Planners, Environmental Specialists, General and Sub-Contractors) about upcoming capital improvement projects at the Raleigh-Durham International Airport. The agenda will include a briefing by airport staff, an overview of the typical consultant and contractor selection process, networking opportunities with other firms, and one-on-one meetings with select Authority staff (see "Speed Networking" below).

In order to participate in the "Speed Networking" portion of the workshop, pre-registration is required. Although you may also register the day of the event, it is expected there will be significant interest in "Speed Networking" and therefore, the schedule will fill up quickly and completely so please register early. We will endeavor to ensure that each firm will have an opportunity to meet with at least one RDU staff member.

Use this link for pre-registration: <a href="https://www.eventbrite.com/e/business-opportunity-workshop-tickets-59235822941">https://www.eventbrite.com/e/business-opportunity-workshop-tickets-59235822941</a>

Lunch is on your own the day of the Workshop.

## **Speed Networking**

In order to provide maximum opportunity for RDU staff to meet with interested consultants and contractors the Business Opportunity Workshop will allocate the afternoon of May 8 for a "Speed Networking" event. RDU staff from the following areas will participate:

Facility Asset Management Buildings and Building Systems Engineering Planning & Environmental

Speed Networking will be organized into 5 minute meetings with one staff member. You may use this time in any manner you wish. You are strongly encouraged to be fully prepared with questions or information about your company. Speed Networking assignments will be made in advance of the workshop. Speed networking assignments will be available on RDU.com on or before May 6, 2019 and participants are expected to be present during this assigned time.

## Questions

Any questions concerning the Workshop must be address to: smallbusiness@rdu.com